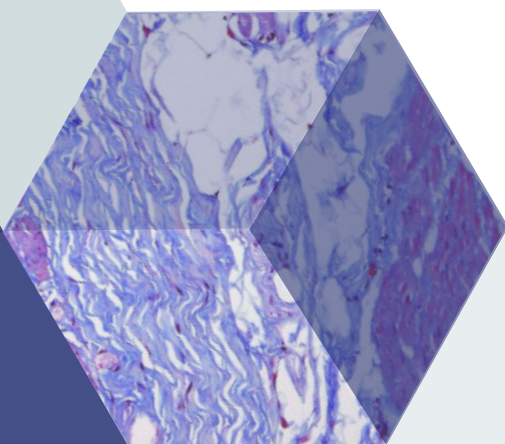




**A Complete Archive
Management Solution
for Cellular Pathology**



CellNass is an innovative archive management service delivered by CellPath Ltd

First introduced in 2003, CellNass is intended for the archiving of Cellular Pathology blocks and slides. Over recent years the service has been expanded to cover multiple disciplines, including the archiving of materials such as blood spot cards, transfusion records, documents, paper reports and more. As a result, CellNass now provides a complete archive management solution, ideal for hospitals and laboratories with limited or expensive-to-run onsite storage space.

Continual investment in our facilities and technology, matched with our dedicated team of professionals with expertise in Pathology and logistics, mean we have an in-depth understanding of our clients' requirements and the environment in which they work. CellNass has the resources and capability of transporting and archiving large volumes of material safely and without inconvenience to hospital staff.

Continued Success

The majority of NHS hospitals in the UK are now using CellNass, and this is constantly growing. This has made us the market-leader for Cellular Pathology archive management and the go-to company for those seeking to transfer materials.

HTA
Licence No. 12434

CellNass is licensed by the Human Tissue Authority (Licence Number 12434) and is subject to detailed inspection programmes based on compliance evaluation and site visits – both notified and unannounced.





BENEFITS

- ❶ Release space within hospitals for other uses
- ❷ Remove the time and effort required to operate an archiving facility on-site
- ❸ Ensure lab staff are focused on their daily tasks rather than on-site archiving
- ❹ Full traceability and easy retrieval of individual items through our unique CellTrak archive management system
- ❺ Dedicated environment – HTA licensed storage facility
- ❻ Store materials in safe, secure and constantly monitored premises
- ❼ Cost effective solution

FROM UPLIFT TO RETRIEVAL

Cost Effective and Secure Archive Management Solution

With our extensive knowledge of the day-to-day running of Pathology services, we have developed CellNass in such a way as to minimise disruption to your services.

1 INITIAL AND ONGOING UPLIFTS OF MATERIAL

Material is collected from your site by our team of experts and transported to the CellNass facility. Our staff will ensure material is packaged securely for transportation to avoid any potential damage.

2 CATALOGUING

After your specimens are brought back to the CellNass facility, they are entered onto our CellTrak system, which provides full traceability of your material. Our internal quality control procedures ensure the accuracy of all entries.

3 LONG TERM ARCHIVING

Once catalogued, materials are stored in our purpose built facility. Using the latest environmental monitoring technologies, we ensure that correct temperature and humidity are maintained. Access control, CCTV and sprinkler protection also safeguards the archive. A security fence secures the site.

4 RECALLS

What sets CellNass apart from other archiving businesses is our rapid, accurate and seamless recall process. As a CellNass customer, you can request an item at any time.

Requests for a recall are made through our web-based CellTrak archive management software, something only CellNass offers to the market.

When you request a return of material, our dedicated team will quickly obtain the correct item and send it back to you. We are very conscious of the need for accuracy at all stages of the recall process, incorporating an internal quality control procedure whereby material is double checked at each stage of the process.

When finished, recalled material is returned to CellNass via a scheduled collection. Once materials arrive back at the CellNass facility, it is audited and returned safely to the archive.

5 DISPOSAL

If material is no longer wanted or required, we can either dispose of the material on your behalf or ensure its safe return to the customer.



UNIQUE TO MARKET – CellTrak Archive Management Software

CellTrak archive management software has been developed by CellNass, with its functionality having been continually updated over many years in response to customer feedback.

Being unique to CellNass, customers are able to log into their password protected CellTrak account to request the recall of archived material at any time. With each recall made, customers receive a quick acknowledgement, providing them with assurance that their request is being actioned.

The innovative software also provides users with full control and easier management of their material, giving in-depth tracking and traceability information. In addition, it provides a complete history of previous recalls, returns and more, creating a comprehensive audit trail of activity.

Each CellTrak customer also has access to their personal 'duty of care' section, where they can easily access all relevant documents. For example, if a customer is being audited, they can quickly obtain the necessary documentation to provide full evidence that their materials are being stored in a safe and secure environment, and that it can be quickly located and obtained at any time.



“ I FOUND CELLTRAK'S TRAINING TO BE FULLY COMPREHENSIVE AND WAS VERY HAPPY THIS SERVICE WAS MADE AVAILABLE TO ALL YOUR CUSTOMERS. WE HAVE ALREADY USED THE RECALL SERVICE SEVERAL TIMES AND FIND IT USER FRIENDLY.

IT IS AN EXTRA BONUS TO KNOW THAT AT ANY POINT FROM ANY COMPUTER YOU CAN HAVE YOUR BLOCK/SLIDE INFORMATION AT YOUR FINGERTIPS AND WE HAVE ALSO USED THIS INFORMATION DURING INTERNAL AUDITS. ”

King's College Hospital, London

CellTrak
Online Archive Management

CASE STUDY

Meeting our Customer's Challenges from Amalgamation

Amalgamation of laboratories can be a mixed blessing, bringing increased efficiencies on the one hand, but at the same time raising challenges. Not least among these is the centralisation and increased volume of samples being stored. We asked the Service Manager of Cellular Pathology at the Royal London Hospital to tell us about his experience of amalgamating, and why he and his colleagues turned to CellNass for a solution.

"The Royal London and Bartholomew's Hospital laboratories joined forces in 1994, although it wasn't until 2006 that we aggregated them as part of a new move – driven by the Carter Report – toward gaining full benefit from automation by increasing the size of laboratories. It's an approach that actually works better for blood sciences, where items can be bulk-processed, than for Cellular Pathology, where you still need space for people and equipment."

Staff in the resulting combined laboratory were dealing with 60,000 specimens a year, and due to a strict 'no cull' policy, no sample was ever destroyed. "Because we're a teaching hospital and do a lot of research, we save everything," he explains.

Pressure increased further in 2012 when the laboratory was unexpectedly merged with that of Whipps Cross University Hospital, adding substantially to the volume of blocks and slides. Whipps Cross already outsourced to CellNass as its archive management provider and it seemed sensible to look at the possibility of expanding this off-site strategy for the laboratories as a whole.

"We wanted somewhere with appropriate HTA-compliant facilities as well as proper organisational controls and systems. In fairness, there were not many options around at that time and no one else offered anything like the full portfolio available from CellNass. They were also from our world, knew the business we were working in, and had staff with the necessary laboratory background experience. We felt we could trust them. Some of our colleagues were worried about access to old samples, but we received a guarantee that any item could be returned within 24 hours."

As space diminished, the outsourcing began. Specimens were also transferred to CellNass from two older off-site stores, containing material from the 1960s, 70s and 80s, whose environment had become unsuitable and whose lack of supervision gave cause for concern. A few years on, the staff at the Royal London Hospital know that they have made the right decision.

"Outsourcing to CellNass has enabled us to maintain our policy of retaining samples indefinitely, which would otherwise have been impractical and costly. By freeing up a huge amount of premium space on hospital sites, as well as saving time, it has delivered very good value for money. When we consider the reasonable price, flexible service and reliable retrieval, along with the peace of mind that comes from knowing that the archive environment and staff are dedicated to our needs, we are happy to say that our experience with CellNass has been very positive."

CellNass SmartStor Cabinets

**Loaned FREE OF CHARGE for
CellNass customers**

Slide and Block Storage Cabinets

Both the CellNass SmartStor 8 and SmartStor 2 storage cabinets are manufactured from corrosion-protected steel, and have been specifically designed to maximize the number of slides and/or blocks they hold. An optional heavy-duty black base plinth fits the cabinets, which are available with lockable wheels if required. A black lid then completes the set.



SmartStor 2



SmartStor 8



SmartStor 2 stacked onto a SmartStor 8

KEY BENEFITS OF USING THE SMARTSTOR SOLUTION

CellNass are now able to loan out SmartStor cabinets, free of charge to our customers* which provides a number of additional benefits, and further enhances our archive management solution.

- 1** Cost Savings: By using our cabinets, customers no longer need to purchase their own.
- 2** Release further space within hospitals: Using the CellNass solution results in less cabinets being required onsite. This is due to both the SmartStor 2 and SmartStor 8 cabinets being able to accommodate CellNass SmartStor slide and block archiving boxes, which when full can simply be taken out of the cabinets, and transferred to the CellNass facility and then simply replaced with a new SmartStor box.
- 3** Greater flexibility and leaner operations: Rather than having to place slides and blocks directly into a metal cabinet, our solution allows users to remove the required SmartStor box and transport it to their workstation to add the relevant slides and blocks. When no longer required, the boxes are simply placed back into the cabinets until required again, eliminating the need for double handling and potential human error, whilst also freeing up valuable time.
- 4** Negated risk: At the front of each cabinet drawer is a purpose-built slot which holds a new archive label, which is transferred onto each CellNass SmartStor box when full. This prevents the possibility of human error from duplication of labelling.
- 5** Simplified Uplifts: As we would only need to pick up SmartStor boxes, the process is quicker, less disruptive and results in no pack-up fees being passed on to the customers.

*Cabinets are provided free on loan to customers on contracts of three years or more.

TESTIMONIALS...

"CELLNASS ARE COMMITTED TO THEIR PROMISES AND FLEXIBLE IN THEIR APPROACH. THE STAFF ON SITE WERE VERY KNOWLEDGEABLE AND FULLY UNDERSTOOD THE NEED FOR THE STRICT CONFIDENTIAL PROCEDURES THAT WERE IN PLACE."

Great Ormond St Hospital for Children,
London

"WE HAD NO DIFFICULTIES DURING TRANSITION TO CELLNASS. THEY CAME TO OUR SITE FOR 2-3 DAYS, WORKING DILIGENTLY AND CAUSING MINIMAL DISRUPTION. THE WHOLE PROCESS WAS VERY SMOOTH."

Queen Elizabeth Hospital, Gateshead Health
NHS Foundation Trust

"THE FACT THAT CELLNASS ARE LICENSED WITH THE HUMAN TISSUE AUTHORITY GAVE US COMPLETE CONFIDENCE."

St Mary's Hospital, London

A Selection of Our Customers

CellNass now provide archive management services to the majority of NHS hospitals in the UK. Some of our customers include:

Addenbrookes Hospital,
Cambridge

University College Hospital,
London

Spire
Cardiff Hospital

Independent Histology
Services, London

St Mary's Hospital,
London

St. George's Hospital,
Essex

Royal Surrey
County Hospital

Southampton
General Hospital

Great Ormond Street
Hospital, London

Southmead Hospital,
Bristol

The Royal Marsden,
London & Surrey

Gloucestershire Royal
Hospital

St Thomas' Hospital,
London

The Royal
London Hospital

Manchester
Royal Infirmary

Conquest Hospital,
Hastings

University Hospital of
North Staffordshire

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