

YOUR SPACE

LATEST NEWS FROM THE CELLNASS
DEDICATED ARCHIVE MANAGEMENT
SOLUTION

Issue 10
2019

HTA

Licence No. 12434

A Service Provided by

CellPath 
INNOVATION IN CELLULAR PATHOLOGY





Welcome

Welcome to Your Space, our annual newsletter where we share our latest experiences and introduce our plans for the coming year.

As a company we have continued to grow and were recently rewarded for our efforts with the Welsh Business of the Year Award at the South Wales Chamber of Commerce's Welsh Business Awards. We thank all our customers for their support throughout 2018.

Within CellNass, we have continued to develop our CellTrak software which allows greater convenience and control for laboratories to manage their material recalls, and instantly obtain in-depth tracking and traceability information. In further exciting news, we are pleased to offer our congratulations to Cornelia Mocanu who has been promoted to the role of CellNass Business Manager.

Looking to the future we are planning infrastructure developments which will give us even more space on site. I hope you'll take advantage of our open-door policy. It would be great to show you our operations first hand and enable you to audit our quality processes and compliance.

Best Regards
Paul Webber
Joint Managing Director

Building More Space for 'Your Space'

The demand for CellNass services has continued to grow in 2018 as new and existing customers make the decision to store more of their valuable materials with us. To accommodate demand, we are expanding our premises once again here in Newtown, Mid Wales. This will be our 4th and largest build over the last 12 years.

Our new CellNass facility will be twice the height of our existing buildings. At the moment, we use several different methods to make the most of our available space. We are currently exploring newly developed innovations which we plan to apply to this next development.

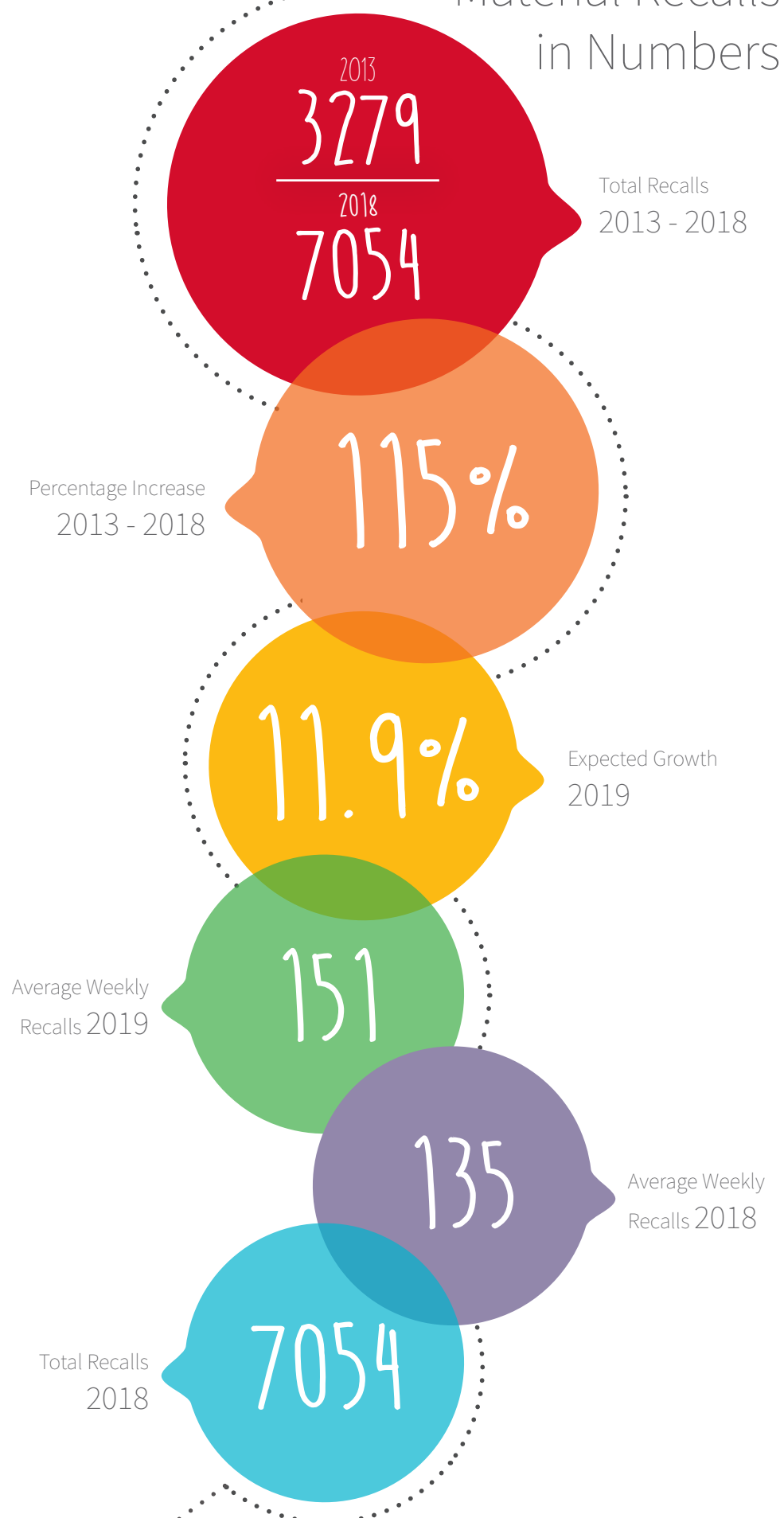
Two of our team recently visited Germany to attend a conference which introduced us to the latest developments in space management. Whichever method we use, there will be plenty of space for our customers.

Though it is always difficult to tie down a time line, we are looking for completion in approximately 12 months. We have the plans, the designs and the planning permission so we are looking forward to moving in this time next year.

Paul Webber, Joint Managing Director, is looking forward to new and exciting techniques. In Paul's words:

"We know how important this service is for our customers and we are keen to make sure that we are always able to provide for them. We want to keep our customers happy and in order to meet demand, and deliver the service expected, we need more archiving space. We're keen to be more efficient, whilst always improving our standards".

Material Recalls in Numbers



Some of our Happy Customers

Birmingham Women’s Hospital

The Cellular Pathology Department at the Birmingham Women’s Hospital provides a specialist diagnostic gynaecological histopathology service to the Trust and the Regional Gynaecological Cancer Centre. It is also a recognised Regional Perinatal Pathology Centre providing a fetal and perinatal autopsy service to the whole of the West Midlands region. We spoke to Tervinder Sokhi to find out more about their experience of using CellNass since they joined us in 2015.

Why CellNass?

The primary reason was because of the requirements of the Human Tissue Authority. We are a specialist hospital that provides a gynaecological and perinatal service (relating to the time, usually a number of weeks, immediately before and after birth). As we provide a perinatal service to the region we handle a fair amount of post mortem material so being compliant with the HTA was high on our agenda. We do around 700 - 730 post mortems each year. All our post mortem tissue blocks and material has to be stored in a licensed premises. That was the big area that pushed us to CellNass as you were the only people offering this.

What have you found to be the best thing about CellNass so far?

CellNass is brilliant. We just give you the slides, blocks or documents to archive and you catalogue all the material. When we have used an alternative storage solution, we had to code everything ourselves. Using CellNass takes out a huge piece of work that we would have had to do. Once the material is off site it is so easy to retrieve it - you just go online and order it.

Did you find it convenient to arrange an uplift?

Absolutely fine - as soon as we tell you what we want transferring then you quote, and we arrange a mutual date. When the team are here, I know I can just leave them to it. They know exactly what they’re doing so I just tell them what needs to go and leave them alone.

Are there any features of CellTrak you find particularly useful?

It’s all useful. Everything is archived so all we do is enter the lab numbers and the system tells us if the item is in storage or has been requested already. This helps us to avoid wasting your time because the system tells us we have already retrieved it. All our documents are on there and it has an archive of our activity which

is really handy to have.

Have you needed to give us any feedback and how have we responded?

I haven’t needed to. Since day 1 it’s been really good. It’s the easiest system that we have to work with from a material and documents point of view. Anything going off site is always quite a nightmare to deal with and to keep up to date, but with CellNass you have peace of mind. You don’t really have to do anything. Everything is on the system that you need and when we do send more work to you, and it has been catalogued, we receive a spreadsheet back, so we know what is all off site. It’s all online as well.

And have you found CellNass to be quick enough so far?

Absolutely yes. Though usually nothing has been that urgent. When something is really urgent, we just ask and we get it the next working day.

Would you recommend CellNass as a service?

Definitely. CellNass provides an end to end solution for off site storage which is really beneficial. We have found that other companies can only provide half a solution meaning we have to provide half a solution ourselves. As CellNass has this end to end solution, it’s brilliant. It takes away all the stress of having to constantly monitor where the material or documents are located. Obviously with patient tissue you always want to know it is in the best of hands, and it is with CellNass.

Knowing that tissues and documents are safe and secure and can be checked online or just a phone call away really gives us peace of mind.



Kettering General Hospital

Kettering General Hospital NHS Foundation Trust provides quality care to the population of North Northamptonshire. Since joining the CellNass service in 2017 they have taken advantage of convenient off-site archiving, speedy recalls and efficient tracking using our CellTrak software. We spoke to Laura Saberton, Senior Biomedical Scientist, to find out more about their experience.

What first inspired you to use CellNass?

We needed a solution to the reduced archiving capacity we had for blocks and slides in this hospital as we were struggling for space. We heard about CellNass and the fact it would be off-site archiving and thought that it would be the best solution for us.

Have you been involved in any uplifts of materials?

I was on-site when the first uplift happened and that was very smooth and easy for us here in the lab.

What are your thoughts on our CellTrak software?

I think it’s fantastic. Cornelia came over and did a training session with me and another senior within the department. She was amazing, she explained everything really well. She gave us a folder with step by step guides, basically SOPs of how to use the system, which we found fantastic and we still use now. Ever since the training, we have been using CellTrak and we find it very easy to use, and easy to set up new users. It is easy to track everything that’s happened in the past and see who’s done what.

We’ve found it a good way to communicate between team members within the department because when you log on you can see who has been active and who has ordered what. It stops us ordering blocks and slides more than once and prevents any confusion. Ever since we’ve been using the tracking system, we find that recalls happen very quickly, we order the blocks and slides one day and get them delivered the next morning. Cornelia really was brilliant- she was so helpful. She did the training with us and after that she’s always been there if we need her, we know we can email or call her anytime.

Are there any features you feel are missing from CellNass or CellTrak?

I can’t think of anything, but I do feel I could give feedback if I thought of it and you would take it on board.

What would you say to anybody else considering joining CellNass?

As limited space was the key thing for us, I’d say that I know off-site archiving can make hospitals feel a bit anxious if you’re used to having all material on-site and within walking distance, but the speed of the service makes this nothing to worry about. It’s very quick so you don’t need to be concerned about time frame.

I just wish we’d started CellTrak earlier as you can see everything on there. My first question was how much the software would cost, as I’m sure you can imagine, but it’s free and comes with the excellent training from Cornelia. I’ve found it brilliant and really easy to use.

We plan to carry on using CellNass for the foreseeable future - it’s definitely worked for us.

King's College Hospital

King's College Hospital have been a CellNass customer since 2011. They are one of London's largest and busiest teaching hospitals with patients from London boroughs and beyond. They have seen several changes to CellNass during this time including, most recently, the CellTrak service. We spoke to Viapath Service Delivery Manager Khadijah Owusu-Ansah to find out more.

We've always been with CellNass at King's College. The automated system makes it even easier for us now. I remember first meeting Cornelia when I was working at another hospital many years ago where we also started using CellNass. I know that CellNass is one of the main companies [for this service] and we've always had a great experience.

I am an occasional user of CellTrak so benefit from the administration rights.

Our medical secretaries typically make the

recalls and they all find it easy. Their feedback is always positive, and if there are any upgrades, Cornelia always makes sure to tell us well in advance.

Back in 2017, when we had our initial UKAS inspection it was useful to be able to find out quickly the number of blocks and slides we had archived with CellNass using CellTrak online services.

The uplift team are pleasant, happy, competent, efficient and very helpful. They know all our processes now. We never feel we need to keep an eye on your team when they're on-site.

We have blocks and slides at several locations, including a warehouse approximately 5 minutes from the hospital. CellNass are always very responsive and that really helps with arranging uplifts, even things like telling us which vehicle is coming so we can pass this on

to security and ensure they have enough space.

In 2016 we sent about four years worth of work off at once and there were no mishaps at all. The last uplift was February 2019 and we needed to open a very stiff door to vacate a unit which we were all struggling with. One of the team managed to help us get into the unit which was great. A big thank you to the February team on our behalf!

I approached CellNass about disposing of old blocks and slides, it was good to know we could safely dispose of them. We know when we give this material to CellNass we don't have to worry about it being done properly.

I would 100% recommend CellNass and, whenever the opportunity arises, I do.



Why Not: Sign up for HTA CellNass Notifications?

The Human Tissue Authority have recently made it possible for hospitals to sign up to receive notifications when our inspection report is published. To receive notifications, follow the three simple steps shown below.

Access the HTA site (www.hta.gov.uk) and type "Cell Path Ltd" into the search bar.
Please Note:
There must be a space between Cell and Path for this to work.

Portal loginContact usSee latest reportsFind an establishment

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e

Codes of Practice

Useful

Cell Path Ltd

Licence number: 12434

Licensed premises: Cell Path Ltd

Designated individual: Colin Brewer

Licence status: Licence Granted

Sector: Post mortem

Click our name in your search results and follow the link to: "Sign up to receive updates for this establishment."

Licensed activities

Storage of a Body or Relevant Material

Inspection report(s):

22 August 2017

If you have a question about this establishment please contact us, the establishment's details will automatically be added to the contact form.

Contact us

Last updated on: 28 May 2019

Enter your details and press "Submit." You will now receive updates when our inspection report is published on the HTA website.

Sign up to receive updates for this establishment

First Name *

Last Name *

Email address *

Confirm email address *

☐ I would like to be notified when any new reports are uploaded for this establishment and I can confirm that I have read the [privacy policy](#). *

Sign up

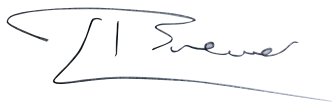
Colin's Column

So, another year has flown by and CellNass goes from strength to strength under the guiding hand of Cornelia! The 3rd facility, CN3, is filling up rapidly and planning permission is in place for an even larger state of the art construction to start soon.

As previously reported, I'm now semi-retired, (I know... gloating! Isn't pretty is it?!) with me travelling over to Head Office in Newtown for one week a month. While there I train new staff about what the products are used for, help in the Research & Development department and of course, fulfil my role of HTA Designated Individual. In that I am ably assisted by my Designate, Simon Wheatley, for when I'm not on site. You see, we take our HTA responsibilities very seriously.

Please remember, existing customers have a duty of care to inspect 3rd party suppliers of services, and we love to 'show off' our operation. Of course, potential customers, (you know who you are!) should also visit as the service really sells itself, as I think those who have already visited would agree.

As you can see elsewhere in this newsletter, CellPath is receiving significant recognition in the industry. I feel it's a testament to the hard work and commitment of all the staff. With all of our developments, CellPath has become one of the major employers in Newtown, supporting various local organisations.



Colin Brewer
CellNass Designated Individual

CellNass Overseas

In the last edition, we told you about the setting up of CellNass GmbH in Germany. We're pleased to report that we've signed up our first laboratories and news is spreading quickly to all Pathology departments in the country about the complete service offered. Feedback has been very positive and we're excited about the future of the German operation.

We are also pleased to announce our 2018 CellNass Overseas Partner of the Year as being MLS b.v. based in the Benelux region. MLS have grown CellNass significantly in 2018 through the capturing of new accounts, and forecasts for 2019 are strong.

CellPath are looking to enter new territories this year, and will provide an update in the next edition when our exciting plans come to fruition.

MLS Managing Director
Wilmer Verniers
(Proudly showing off his award)



CellPath Territory Manager
Callum Jervis (right)
Presenting the award to MLS



GREAT NEWS!

REWARDING CORNELIA'S HARD WORK AND DEDICATION

Cornelia Mocanu
CellNass Business Manager



Cornelia Mocanu has been an essential part of the CellNass team for 5 years. We extend the warmest congratulations to Cornelia as she takes on the role of CellNass Business Manager. In this new position Cornelia will be responsible for managing both new and existing customer accounts and facilitating improvements in CellNass processes. Cornelia has already demonstrated her commitment to the organisation in her previous positions where she was extremely successful. We look forward to supporting her as she continues to develop the CellNass service.

CellPath News

2018 Welsh Business of the Year!

CellPath Ltd were delighted to be the recipient of two awards earlier this year at the prestigious South Wales Chamber of Commerce Welsh Business Awards. We were amongst fierce competition at a fantastic event which celebrates the strength and innovation of Welsh businesses. With our first award, Success Through Overseas Trade, our commitment to bringing our high-quality products to Cellular Pathology industries around the world has been richly rewarded.

Our second award was the highly coveted Welsh Business of the Year. This award has been described as the “greatest accolade in Welsh business” and requires a company to be achieving on several fronts including great products, customer focus and dedicated staff. We are ecstatic that our hard work has been recognised and look forward to further successes in 2019.



The CellPath team all played their part in us winning Welsh Business of the Year

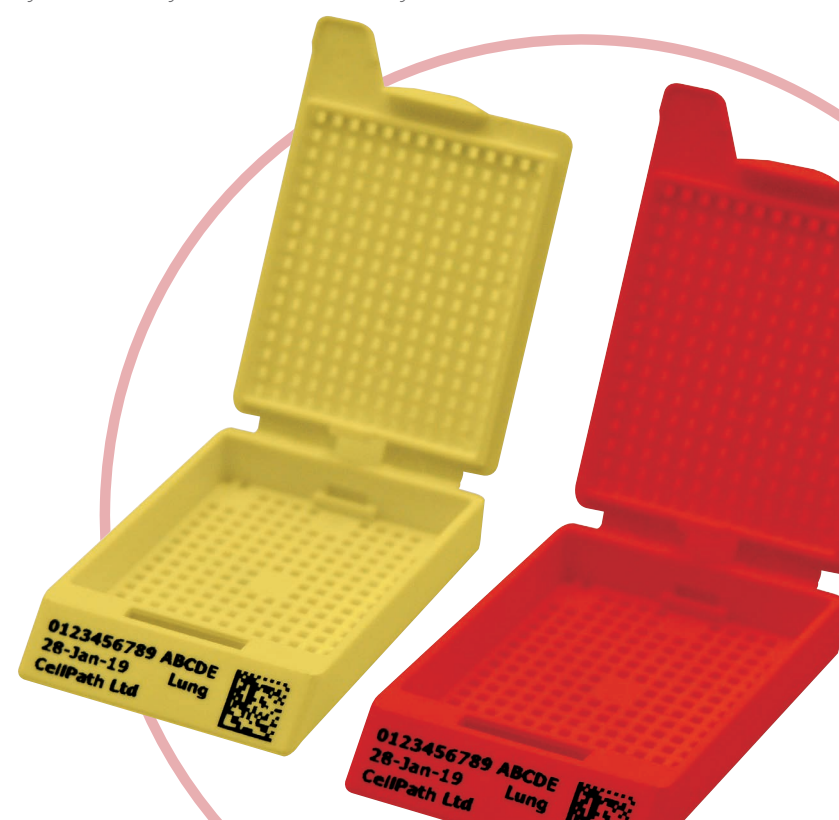
New Product Launches

Within CellPath, we have an excellent Research & Development department, who are always working to develop new and innovative products to meet the needs of Pathology. 2018 saw the launch of numerous products, including the new System III Thermal Cassette, which is compatible with the Primera Signature and Sakura AutoWrite cassette printers. In fact, after a vigorous testing exercise, Primera now fully endorse and recommend CellPath's System III Cassette for use with their Signature printer.

We also launched our new range of XMark Tissue Marking Dyes, manufactured at our operations in Mid-Wales. Our range includes nine colours alongside two specially developed fixative sprays to ensure no leaching of dyes during the tissue processing stage. Feel free to have a look at our XMark video via our website or YouTube channel.

Our CellTec equipment range was also boosted with the introduction of the Slide Drying Workstation, uniquely designed to save bench space and fit snugly with either our Digital Tissue Section Bath or LED Digital Tissue Section Bath.

We have plenty more products in the pipeline, which we'll be bringing to market throughout 2019. Why not see if you can win one by entering our 'spot the difference' competition, which can be found adjacent.





New Service Launched

Project Manager Cristina Knill shares her insight into the exciting new CellSolv® project:

"CellSolv® will provide a service which delivers a full range of solvents for use in Histology and Cytology laboratories. At the same time, we will collect the waste solvents in order to dispose of them, recycling them when possible. Our products will also be colour coded making it convenient to recognise which solvents are which. This makes applying waste labels much easier as they will be able to see immediately which categories each product belongs to. We can save the hospital both time and paperwork, as well as helping to improve the safety of staff members by removing large stores of waste. We'll be collecting all the solvents which are commonly used in lab processes and can adapt to the customers' needs too. If they have a certain chemical we don't currently cover we are happy to explore adding it to our solvent catalogue."

Ask for a Brochure
Visit www.cellpath.com



Spot the Difference

Can you spot the 10 differences in these 2 pictures? Please circle the differences, take a photo and upload it to our Facebook or Twitter account. We will pick 2 winners at random every month from May to December and they will receive a mystery gift.

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TESTIMONIALS...

"I'D SAY THE UPLIFT SERVICE IS EXCELLENT- ESPECIALLY SINCE YOU COME ALL THE WAY FROM WALES. WHENEVER GARETH SAYS HE'LL BE HERE, HE'S HERE, EVEN IN THE WINTER OR THROUGH THE SNOW!"

Patricia Adolph
Unilabs

"I'VE USED CELLTRAK RECALLS TO "QUIZ THE SYSTEM" AND HAVE USED THE "AUDIT TRAIL" FUNCTION TO HELP CLEAR UP A QUERY ABOUT AN ITEM RECALLED OVER A YEAR AGO."

Emma Paice
Hampshire Hospitals NHS
Foundation Trust

"I WOULD HIGHLY RECOMMEND CELLNASS TO PROVIDE THIS SERVICE. IT FEELS LIKE MORE THAN JUST A SERVICE PROVIDED BY A COMPANY, IT FEELS AS THOUGH YOU ARE PART OF A BIG FAMILY AS WELL."

David Cusack
West Suffolk Hospital

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